

DISTRIBUTOR PRICE LIST & QUOTATION: EMOS (EmbodiedOS)

Quote Reference: EMOS-DIST-2026-092

Date of Issue: January 27, 2026

Validity: 90 Days

Currency: EUR

1. Product & Wholesale Pricing

The prices below represent the standard wholesale cost for InMotion Robotic GMBH as the authorized distributor, and the suggested retail price (MSRP) for the end-user.

| Item Code | Robot Platform | License Tier | Distributor Cost (25% Discount) | MSRP (Retail) |
|-----------|---------------------|--------------|------------------------------------|---------------|
| L3-EXP-D | Deep Robotics Lite3 | Expert | €900 | €1,200 |
| L3-PRO-D | Deep Robotics Lite3 | Pro | €1,835 | €2,450 |
| M20-EXP-D | Deep Robotics M20 | Expert | €2,500 | €3,330 |
| M20-PRO-D | Deep Robotics M20 | Pro | €6,150 | €8,200 |

2. Tiered License Features

Expert License

- **Target:** Developer-centric, R&D, and single-robot prototyping.
- **Commercial Use:** Full one-time purchase license for commercial deployment.
- **App Access:** Full access to the pre-built EMOS automation app library and UI templates.
- **Updates:** Lifetime free software updates for the designated hardware.
- **Support:** 6-months professional support.
- **Support Renewal:** €115/mo (Wholesale Lite3), €150/mo (MSRP Lite3) | €340/mo (Wholesale M20), €450/mo (MSRP M20).

Pro License

- **Target:** Commercial service providers and small-fleet integrators.
- **Everything in Expert, plus:**
- **Integration:** Third-party software hooks.
- **Deployment Optimization Report:** A formalized technical document providing:
 - *Use-case based ML inference infrastructure design (edge, local network, cloud)*
 - *Environment-specific parameter sets.*
 - *System health and performance baseline metrics.*
- **Support Renewal:** €225/mo (Wholesale Lite3), €300/mo (MSRP Lite3) | €560/mo (Wholesale M20), €750/mo (MSRP M20).

Enterprise License

- **Target:** Custom projects and massive-scale industrial/security infrastructure.
- **Pricing:** Project-based custom pricing. InMotion Robotic receives a standard **15-20% margin** on custom enterprise quotes.

Scalable Service Menu (Quotation Available Upon Request)

Pricing: Project-based custom pricing would apply to all of the following. InMotion Robotic receives a standard **15-20% margin** on custom enterprise quotes

- **Operational Data Recording & Storage:** Comprehensive log management for post-mission analysis and compliance.
- **Custom Recipe Development:** Design of bespoke task sequences and movement logic.
- **Environment Mapping & Localization:** Initial generation of high-fidelity 2D/3D static maps for the deployment site.
- **Precision Calibration Services:** Fine-tuning of kinematic and sensor offsets for mission-specific accuracy.
- **ML Inference Infrastructure Design:** Architecture design for use-case-specific ML models (Optimized for Edge, Local Network, or Cloud).

- **Dynamic Event-Action Response (DEAR) Design:** Engineering of custom event-driven triggers to ensure autonomous adaptation to environmental stimuli.

3. Payment & Key Fulfillment Terms

- **License Issuance:** License keys are generated upon written request from the InMotion Robotic.
- **Invoicing:** The issuance of a License Key will immediately trigger a commercial invoice.
- **Delivery:** Software will be delivered via remote installation procedure agreed upon between Automatika Robotics and InMotion Robotic.
- **Payment Terms:** All invoices are payable within **30 days** from the date of key issuance.

4. Standard Terms & Conditions

- **Software Continuity:** The perpetual license remains valid for the life of the hardware unit.
- **Support Clock:** The professional support period (6/12 months) commences only upon **License Activation** by the end-user.
- **Additional Service Requests:** Professional service add-ons (Section 2) are quoted separately following a technical discovery call between Automatika Robotics and the End-User/InMotion Robotic.
- **Liability:** The end-user must agree to the EMOS End User License Agreement (EULA) during the license key activation process at the Support Portal (<https://support.automatikarobotics.com>)

5. Acceptance of Terms

For Automatika Robotics (Licensor): Name: Abdullah Haroon Rasheed

Signature: [Signature]

Date: 29/01/2026

For InMotion Robotic GMBH: Name: Kai Leuze

Signature: [Signature]

Date: 29-01-2026



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